Agenda – Committee of the Whole Penn Manor School District Tuesday, February 20, 2018 Manor Middle School – Board Room

<u>WORKSHOP</u> 5:30	Budget
EXECUTIVE SESSION 6:30	Personnel (Item 4B Leaves and Item 4C Resignation) Special Education Legal Student Matter
COMMITTEE OF THE WHOLI (7:00)	
CALL TO ORDER:	
NEXT MEETING:	The next scheduled meeting of the Penn Manor School Board will be held on Monday, March 5, 2018 at 7:00 p.m. in the Board Room of the Manor Middle School.
FLAG SALUTE:	Eshleman Elementary School
ROLL CALL:	
ANNOUNCEMENT:	An Executive Session was held prior to the Committee of the Whole meeting for the purpose of discussing Personnel, Special Education Legal, and Student Matter as detailed above.
APPROVAL OF MINUTES:	February 5, 2018 http://www.pennmanor.net/boardminutes/
STUDENT REPORT:	Elise Borys and Cole Heckaman
CITIZEN'S COMMENTS:	Name and Address
BOARD DEVELOPMENT OPPOR	RTUNITIES AND REPORTS:
INTRODUCTION OF NEW TEAC	CHER – Dr. Egan

<u>Item 1.</u> (7:15 – 7:45)	Update on High School Renovation – Mr. Larry Levato
	Explanation: Mr. Levato will present the School Board with an update on the design & development phase of the high school project.
	Information Only
<u>Item 2.</u> (7:45 – 8:00)	Legislative Update on SB2 - Mr. Long and Dr. Frerichs
(7.15 0.00)	Explanation: Mr. Long and Dr. Frerichs will discuss a board resolution related to Senate Bill 2.
	Approval for Placement on the March 5, 2018 Voting Meeting Agenda
<u>Item 3.</u> (8:00 – 8:15)	Draft Calendar for 2018-2019 – Dr. Leichliter (see page 3)
(0.00 0.15)	<i>Explanation: Dr. Leichliter will review the proposed calendar options for 2018-2019.</i>
	Approval for Placement on the March 5, 2018 Voting Meeting Agenda
<u>Item 4.</u> (8:15 – 8:30)	Internet Service Update – Mr. Reisinger
(0.15 0.50)	Explanation: Mr. Reisinger will provide an update on Internet services, Erate, the IU13 network consortium, and future fiber projects.
	Approval for Placement on the February 20, 2018 Voting Meeting Agenda

ADJOURNMENT

SCHEDULING AN APPEARANCE ON THE AGENDA

Any individual or group wishing to address the Board of School Directors may do so at each meeting during the agenda item titled Citizen's Comments. At this time the President will ask if any district resident or taxpayer wishes to address the Board of School Directors. If so, the following procedures shall be followed:

- The resident or taxpayer wishing to speak will be recognized by the chair and then state his/her name and address.
- The speaker may choose to speak at that time or request a delay until specific agenda item is before the Board of School Directors for consideration.
- Comments shall be limited to no more than five minutes.
- The chair may limit repetitive comments.
- The right to comment is for the purpose of addressing the Board of School Directors, not for asking questions of the directors or persons employed by the Penn Manor School District.
- Vulgar, abusive, obscene, profane language, defamatory remarks will not be permitted.

Agenda – School Board Meeting Penn Manor School District Tuesday, February 20, 2018 Manor Middle School – Board Room At Conclusion of the Committee of the Whole

CALL TO ORDER:	Mr. Long
MOMENT OF SILENCE:	
NEXT MEETING:	The next scheduled meeting of the Penn Manor School Board will be held on Monday, March 5, 2018 following the Committee of the Whole meeting in the Board Room of the Manor Middle School.
ROLL CALL:	
ANNOUNCEMENT:	An Executive Session was held prior to the Committee of the Whole meeting for the purpose of discussing Personnel, Special Education Legal, and Student Matter as detailed on the Committee of the Whole agenda.
CITIZEN'S COMMENTS:	
APPROVAL OF MINUTES:	February 5, 2018 http://www.pennmanor.net/board/minutes/
SUPERINTENDENT'S REPORT:	
TREASURER'S REPORT:	January 2018
PAYMENT OF BILLS:	January 2018 http://www.pennmanor.net/blog/category/tr/
	General Fund \$ 4,807,835.36 Food Service Fund \$ 113,051.36 PMSD Capital Reserve Fund \$ 115,663.76

PSDLA Capital Reserve	\$ 3,574.71
Student Activity Fund	\$ 25,279.20

Item 1. Review of School Board Meeting Agenda

Item 2. Consent Agenda for the Committee of the Whole Meeting – The committee is recommending approval of the following: (ROLL CALL)

A. <u>Internet Services Agreement with Cogent to provide Internet service as per the</u> enclosed agreement at a cost of \$2,500 per month for 36 months.

Explanation: Cogent will provide 2Gbs dedicated Internet service to the Manor/Hambright school campus from July 1, 2018 to June 30, 2021. E-rate will discount this service at approximately 60%/month.

B. <u>Internet Services Agreement with KINBER to provide Internet service as per the</u> enclosed agreement for 36 months.

Explanation: KINBER will provide 5Gbs dedicated Internet service bustable to 10Gbs to Penn Manor High School and other district school buildings from July 1, 2018 to June 30, 2021. Erate will discount this service at approximately 60%/month.

Item 3. Consent Agenda for Administrative Actions – The administrative staff is recommending approval of the following: (ROLL CALL)

- A. <u>Special Education Agreement</u> with family
- B. <u>Conestoga Elementary School Renovation Project PlanCon Part G</u> (Project Accounting Based on Bids) to the Pennsylvania Department of Education for the Conestoga Elementary School renovation project (project number 3847) as per the attached (see pages 4-13).

Explanation: A project's eligibility for reimbursement is ultimately determined at PlanCon Part G. The original forms were submitted to PDE in February 2017. The actual project reimbursement will be determined at the approval of PlanCon J.

C. <u>Intercom Upgrade - Martic Elementary School</u> by Sage Technology Solutions per the attached proposal. (page 14-22)

Explanation: The current intercom system has failed and requires a replacement. The system will be upgraded to the same system that has been installed at Hambright, Pequea and Conestoga Elementary Schools. To be paid from the Capital Reserve Fund.

Item 4.Consent Agenda for Personnel – The administrative staff is recommending approval
of the following: (ROLL CALL)

- A. <u>Employment and Change in Status</u> of the individuals listed per the effective date for the 2017-2018 school year (see pages 23-24)
- B. <u>Leave</u> to the individuals according to the terms listed: <u>Professional Employees:</u> *Employee G40* - Family Medical - March 23, 2018 – end of 2017-2018 school year *Employee G41* - Family Medical - February 13, 2018 – March 23, 2018
- C. <u>Resignation</u> of the individuals listed per the effective date: Sandy Armstrong, Food Service, High School, effective 2/16/18
- D. <u>Spring 2018 Athletic Coaches</u> as listed (see page 25)
- E. <u>Stipend for Services</u> Dr. Scott Keddie, administrative professional, a payment of an administrative stipend of \$50 per diem for serving as substitute principal at Marticville Middle School on an intermittent basis effective February 13, 2017.
- F. <u>Mentor</u> for the remainder of 2017-2018 as listed: Julie Yost for Theresa Ferry – Learning Support/Life Skills - \$421.00

ADJOURNMENT

SCHEDULING AN APPEARANCE ON THE AGENDA

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- The resident or taxpayer wishing to speak will be recognized by the chair and then state his/her name and address.
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February 6, 2018

Ms. Cindy Rhoades Board Secretary Penn Manor School District PO Box 1001 Millersville, PA 17551

RE: PLANCON PART G: PROJECT ACCOUNTING BASED ON BIDS

PROJECT NO.:3847PROJECT BUILDING NAME:Conestoga Elementary SchoolTYPE WORK:Additions/AlterationsCOUNTY:LancasterBOARD ACTION:February 6, 2017REIMBURSEMENT BASIS:Maximum Reimbursable Formula Amount

Dear Ms. Rhoades:

The materials for PlanCon Part G, "Project Accounting Based on Bids," have been reviewed and approved. This approval is based on a limited review of the documents submitted. If information reviewed subsequent to this approval violates law, policy or procedure, the department reserves the right to rescind any and all approvals materially affected.

Please note the corrections to Page(s) G02, G03, G04 (a), G09, G10, G12, G13, and G16.

PlanCon Part H, "Project Financing," has not been received for this project. This project will not receive state reimbursement until PlanCon Part H is approved.

Act 34 of 1973 requires a second public hearing if the Maximum Building Construction Cost established at the time of the final bids, Page G13, Line C, equals or exceeds by eight percent the amount approved by the Department of Education based on estimates, Page G13, Line B. If change orders, supplemental contracts, or costs for movable fixtures and equipment in excess of the amount reported on Page G02, Line C1, cause this limit to be exceeded, a second public hearing must be held. For this project, the Act 34 Maximum Building Construction Cost, as reported on Page G13, Line C, is \$2,513,651. The Act 34 Maximum Building Construction Cost based on estimates plus eight percent, as reported on Page G13, Line B, is \$2,943,059.

If, at any time during construction, the Maximum Building Construction Cost, as reported on Page G13, Line C, exceeds the Aggregate Building Expenditure Standard, Page G16, line E, this project will require a referendum. For this project, the Act 34 Maximum Building Construction Cost is \$2,513,651. The Aggregate Building Expenditure Standard for this project is \$3,396,192.

Ms. Rhoades Page 2 February 6, 2018

This project is being reimbursed based on the maximum reimbursable formula amount. <u>Therefore, when completing PlanCon Part J, "Project Accounting Based on Final Costs," it will</u> <u>not be necessary to submit Pages J07 through J12.</u>

PlanCon Part J, "Project Accounting Based on Final Costs," must be submitted to the department within three years of the date bids were opened for this project, unless an extension is requested and approved by this office.

This document should be entered into the minutes of the next board meeting. If you have any questions, please contact Joanne Van Tassel at 717.787.5993.

Sincerely,

Danielle Nations

Danielle Mariano, Director Bureau of Budget and Fiscal Management

DM/pgs

Attachments

cc: Crabtree Rohrbaugh & Associates Project File -3847 Log

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Penn Manor School District	Conestoga Elema	entary Sche	3847
ROUND FIGURES TO NEAREST DO	OLLAR		
PROJECT COSTS	NEW	EXISTING	TOTAL
A. STRUCTURE COSTS (include site development)		4.257,963	5,894,721
1. General (Report costs for sanitary sewage disposal on Line E-1.)	1,636,758	-4,303,242-	5,940,000 -
2. Heating and Ventilating	536,700	1,489,300	2,026,000
3. Plumbing (Report costs for sanitary sewage disposal on Line E-1.)	180,840	513,160	694,000
4. Electrical	160,000	1,014,000 🖌	1,174,000
5. Asbestos Abatement (GO4, line C-3) (include AHERA clearance air monitoring)	XXXXX		
6. Building Purchase Amount	XXXXX		i. ,
7. Other <u>*</u> (Exclude test borings and site survey)			
(Use PlanCon-G-Add't Costs page if necessary.)			-
a. Technology	60,952	235,965 🗸	296,917
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C .		a V	A CONTRACTOR OF A CONTRACTOR A
d.			i Inner Thermonica (1997)
		10	111
e. PlanCon-G-Add't Costs, Total	0.676.050	17,510,388	10.085.63
A-1 to A-7 ÷ Subtotal	2,575,250	4 7,555,667	710,130,917-
8. Construction Insurance			
 a. Owner Controlled Insurance Program on Structure Costs (Exclude asbestos abatement, building 			
purchase and other structure costs not covered by the program)	(3,270	(9,537	12,807
b. Builder's Risk Insurance (if not included in primes)	> -2,188-	>>6,456_	47-8-644
<u> </u>	6 2,188	4-6-456-	6,644
9. TOTAL-Structure Costs (8-1 to A-7-Subtotal plus A-8-c)	2,577,438-	7,562,123	10,139,561-
3. ARCHITECT'S FEE (exclude fee for demoliton of entire existing bldg)	4 2,578,520	27,519,925	410,098,44
1. Architect's/Engineer's Fee on Structure	260,172	497,046	757,218
2. EPA-Certified Project Designer's	XXXXX		
Fee on Asbestos Abatement		407.046	757.040
3. TOTAL - Architect's Fee	260,172/	497,046	757,218 🏒
. MOVABLE FIXTURES AND EQUIPMENT	127,472	146,000	273,472
1. Movable Fixtures and Equipment 2. Architect's Fee	NO FEE	NO FEE	No FEC
3. TOTAL - Movable Fixtures & Equipment	127,472	146,000	273,472
). STRUCTURE COSTS, ARCHITECT'S FEE,	161,312	140,000	210,472
MOVABLE FIXTURES & EQUIPMENT -	-2,965,082	∕ 8;205;169-	1-1-1-70;251
TOTAL (A-9 plus B-3 plus C-3)	(72,965,082 (72,966,164	48.162.971	511,129,135
. SITE COSTS			
1. Sanitary Sewage Disposal GC 2. Sanitary Sewage Disposal Tap-In Fee and/or		45,279 🗸	45,279
2. Sanitary Sewage Disposal Tap-in Fee and/or Reserve Capacity Charges			-
3. Owner Controlled Insurance Program/Builder's Risk			
Insurance on Sanitary Sewage Disposal	-	51	57
4. Architect's/Engineer's Fee for			A
Sanitary Sewage Disposal	`	No-Fee	No-fee.
5. Site Acquisition Costs		XXXXX	
a. Gross Amount Due from Settlement Statement or Estimated Just Compensation		X X X X X X X X X X	
		·	
b. Real Estate Appraisal Fees		X X X X X	l
c. Other Related Site Acquisition Costs	······································	<u> </u>	
d. Site Acquísition Costs - Total		XXXXX	
6. TOTAL - Site Costs		45,279	/45-279-
. STRUCTURE COSTS, ARCHITECT'S FEE,	0.005 0.00	445,336	4,45,336
MOVABLE FIXTURES & EQUIPMENT, AND SITE COSTS - TOTAL (D plus E-6)	52,000,002	58,250,448	11 111 111
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FORM EXPIRES 6-30-12

PLANCON-G02

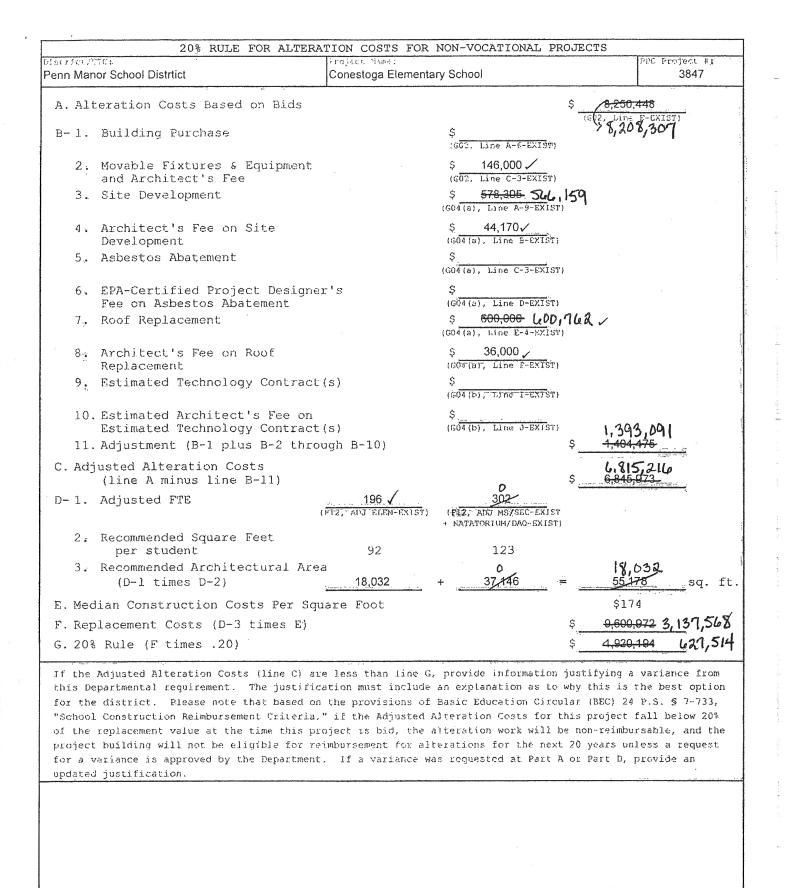
		ON BIDS (2 of 2		
	oject Name: Conestoga Elementary	/ School	Project #:	3847
	D FIGURES TO NE			
	J FIGURES TO NEA	AVEDI DOUNAK	FEB 0 5 2018	TOTAL
PROJECT COSTS (CONT.)	377.0			
G. ADDITIONAL CONSTRUCTION-RELATED COS		DIVISIO	DN .	
1. Project Supervision (inc. Asbes		Project Supering	PRININ'S TO AT	
2. Construction Manager Fee and Re 3. Total Demolition of Entire Exis		and Polated As	bestos Removal	
3. Total Demolition of Entire Exis to Prepare Project Site for Cor	struction of Ne	w School Buildi	ng and Related	
AHERA Clearance Air Monitoring	and EPA-Certifi	led Project Desi	gner's Fee	
on Asbestos Abatement (Include	costs for archi	itect's/engineer	's	
fee and OCIP; exclude costs for	r partial demolt	ition.)	8	
4. Architectural Printing				15,934
5. Test Borings		and the second		17,180
6. Site Surveys				. 12,900
7. Other (Attach PlanCon-G-Add't Costs p	page if needed.)			
a				
b. PlanCon-G-Add't Costs, Total	•	•	2	74,244
			341,059	300,000
8. Contingency	Delated Costa		461,317	420:258
9. TOTAL - Additional Construction	Г	BOND ISSUE/NOTE		X X X X X X X
H. FINANCING COSTS FOR THIS PROJECT ONLY	BOND ISSUE/NOTE SERIES OF 2016	SERIES OF	SERIES OF	XXXXXXX
(EXCLUDE ACCRUED INTEREST)				
1. Underwriter Fees				
2. Legal Fees	19,287			19,287
3. Financial Advisor	53,000			53,000
4. Bond Insurance				
5. Paying Agent/Trustee				
Fees and Expenses				
6. Capitalized Interest				
7. Printing				
8. CUSIP & Rating Fees				
9. Other				
a . Bank Fee	100,000			100,000
b . Sinking Fund	6,713			6,713
10. TOTAL-Financing Costs	179,000			179,000
I. TOTAL PROJECT COSTS (F plus G-9 pl			1	11,814,788
REVENUE SOURCES	BOND ISSUE/NOTE	BOND ISSUE/NOTE	BOND ISSUE/NOTE	
(EXCLUDE ACCRUED INTEREST)	SERIES OF 2016	SERIES OF CASH	SERIES OF	TOTAL
J. AMOUNT FINANCED	10,000,000			10;000;000 -
FOR THIS PROJECT ONLY	10,000,000	1,800,000		11,800,000
K. ORIGINAL ISSUE DISCOUNT/			1	1
PREMIUM FOR THIS PROJECT ONLY				
L. INTEREST EARNINGS	14,788			14,788 🗸
FOR THIS PROJECT ONLY		ĺ		
M. BUILDING INSURANCE RECEIVED				
N. PROCEEDS FROM SALE OF BUILDING OR	LAND	·		
O. LOCAL FUNDS - CASH (SEE INSTRUCTIO	ONS)			4,800,000 ··
P. OTHER FUNDS (PROVIDE DESCRIPTION (ET)		
Q. TOTAL REVENUE SOURCES				

	DETAILED COSTS (1 of 2)	ang an ang an ang ang ang ang ang ang an		****
District/CTC:	Project Hawy			Project #:
Penn Manor School Distrtict	Conestoga Elementary School			3847
		NEW	EXISTING	TOTAL
A. SITE DEVELOPMENT COSTS		4000		
(Exclude Sanitary Sewage Disposal)				
1. General (Include Rough Grading to Rea	ceive Building)	129,000	500,441	629,441
2. Heating and Ventilating		291,000	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	291,000
3. Plumbing		· · · · · · · · · · · · · · · · · · ·	I	
4. Electrical			65,000	65,000
5. Other:				VI 414
6. Other:				
7. A-1 thru A-6 - Subtotal		420,000 🗸	565,441 🖌	985,441
8. Construction Insurance		A Lange of the second sec		
a. Owner Controlled Insurance E on Site Development Costs	rogram		718	11.251
b. Builder's Risk Insurance (if	not included in primes)	(533	12,864	\$1 2,80 4
c. Construction Insurance - Tot	al	9533	9 12,864	\$ 12,864
9. Site Development Costs - Total		420,000	578,30 5	908,305
B. ARCHITECT'S FEE ON SITE DEVELOPME	NT'	31,980	44,170	76,150
				EXISTING
C. ASBESTOS ABATEMENT	> -120,	533	544,159 >	984,692
1. Asbestos Abatement			····	2
2. AHERA Clearance Air Monitoring		۰۰۰۰ جوریو ۱۰۰۰ وا در معروا در میرود.		
3. Asbestos Abatement - Total				
D. EPA-CERTIFIED PROJECT DESIGNER'S	FEE ON ASSESTOS ABATEMENT			
E. ROOF REPLACEMENT/REPAIR			Linguine the State	
1. Roof Replacement Repair				600,000 🗸
2. Owner Controlled Insurance Prog	ram on Roof Replacement/Repai	r	· · · · · ·	
3. Builder's Risk Insurance (if no	ot included in primes)			7Le2
4. Roof Replacement/Repair - Total	·		400,762	600,000-
F. ARCHITECT'S FEE ON ROOF REPLACEME	NT/REPAIR		•	36.000 -
		· · · · · · · · · · · · · · · · · · ·	·	36,000

FORM EXPIRES 6-30-12

PLANCON-G04(a)

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FORM EXPIRES 6-30-12

PLANCON-G09

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Penn Manc	Serve .	Constana	Elementar	POE Project #
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roject Grades:		•	Type Wor	
O BE INPUT BY SD		Name, Alayadan		
	ject Costs - Bid	(GO3 line I)		\$ 11,\$14.788
-	aral Area for the		a a a a a a a a a a a a a a a a a a a	59,075 sq. f
	l Opening Date (M	•	2	3.30.16
Actual Bic	Award Date (M/D	/YY):		6.2.16
-	Date General Cons	truction Contra	act	6.15.16
	<pre>xecuted (M/D/YY): Project Completion</pre>	n Data (M/YY) .		nim
	1973 Applies to		Ŷ	es No
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<u> </u>	PI	RMANENT FINANCI	NG UNLY	in the second
Fin	ancing Method #1	GO Note	·····	Year Issued: 2016
Tot	al Issue/Note: \$	10,000,000	Orig Issue Disco	Year Issued: 2016
LEASE #: Oth	er PlanCon Projec	cts Financed By	/ This Issue/No	ote:
VA3841 ADE USE ONLY	FY 2010-2011 Annu			\$ 279,500
	FY 2012-2012 Annu FY 2012-2012 Annu	al Kental or L	pept Service:	\$ 274,730
	FY 2018-2017 Anni			5 171 HIN
	FY 2014-2015 Anni			s a mue
	FY 2015-2016 Anni			\$
	FY 2016-2017 Anni	ual Rental or D	ebt Service:	\$ 103752
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Fin	ancing M e thod #2 al Issue/Note: \$		n and data a di	Year Issued .
Tot	al Issue/Note: \$		Orig Issue Disco	ount/Premium: \$
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	FY 2016-2017 Annu	al Rental or D	ebt Service:	\$
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	ancing Method #3			Year Issued:
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	FY 2014-2015 Annu			\$
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1	FY 2016-2017 Anra			\$
	13, 2013	FORM EXPIRES 6	.	FLANCON-C

FOR NEW BUILDING OR SUBSTANTIA strict/CTC: Protect Name:			125.0	ofect fil
Penn Manor School Distrtict Conestoga Elementary School			E.1.	3847
Act 34 applies only to costs for new construct do not address the costs for alterations to ex reason, costs associated with the existing str should <u>not</u> be included in the following calcul	isting s fucture a	tructures.	For	this
A. STRUCTURE COST, ARCHITECT'S FEE, MOVABLE FIXTU AND EQUIPMENT (G02, line D-NEW)	IRES		\$	2,946,164 -2;965;082
B. EXCLUDABLE COSTS FOR NEW CONSTRUCTION 1. Site Development Costs (G04, line A-9-NEW)		20,533		
2. Architect's Fees on the above excludable costs (G04, line B-NEW)	\$ 	31,980		
3. Vocational Projects Only - Movable Fixtures & Equipment (G02, line C-3-NEW)	\$	and the second sec		
4. Total Excludable Costs (B-1 plus B-2 and B-3)			\$	45 2,513 451,980
C. ACT 34 MAXIMUM BUILDING CONSTRUCTION COST (A minus B-4)			\$ 	45 2,513, 192
IF THE ACT 34 MAXIMUM BUILDING CONSTRUCTION CO AGGREGATE BUILDING EXPENDITURE STANDARD (G16, A REFERENDUM.	ST (líne liñe El	C) EXCEED	s thi CT Bi	l DUIRES
REFERENDUM (if applicable)				
Date Advertised				
Date Heid	-	ndama di mana manda manda di si di si dag		

FORM EXPIRES 6-30-12

PLANCON-G12

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ACT 34 OF 1	973: REQUIREMENT FOR SECOND	PUBLIC HEARING
District/CTC:	Project Name:	Project fi
Penn Manor School Distrtict	Conestoga Elementary School	3847
Act	34 Maximum Building Construct	ion Cost
	-	
A. Part D Based	on Estimates (D20, line C)	\$ 2,725,055 🗸
B. Part D Based	on Estimates times 1.08	\$ <u>2,943,059</u>
C. Part G Based	on Bids (G12, line C)	\$2,513, 102 /
D, Difference ((C minus B)	\$ <u>-429,957</u>
ENTERING INTO CONTRACTS IF THE MAXIMUM BUILDING THAN THE MAXIMUM BUILDI PERCENT (LINE B), THEN CONSTRUCTION. A SECOND ANY CHANGE ORDER OR SUP BUILDING CONSTRUCTION C CHANGE ORDERS AND SUPPL	E B), A SECOND PUBLIC HEARING AND STARTING CONSTRUCTION OF CONSTRUCTION COST BASED ON THE DISTRICT/AVTS MUST MONIT ACT 34 HEARING MUST BE HELD PLEMENTAL CONTRACT THAT WOUL COST EXCEEDING LINE B. EMENTAL CONTRACTS TOTALING L ACT 34 HEARING BEING REQUIR	N THE PLANNED WORK. BIDS (LINE C) IS LESS N ESTIMATES PLUS EIGHT OR THIS DURING BEFORE THE ISSUANCE OF D RESULT IN THE MAXIMUM ESS THAN LINE D MAY BE
SECOND HEARING (if ap	oplicable)	
Date Advertis	ed	
Date Hearing	Conducted	

FORM EXPIRES 6-30-12

PLANCON-G13

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Penn Manor School District

Martic Elementary School -Intercom Upgrades JCM-3160IC

Attn: Chip Mathias



Wednesday, February 14, 2018 Proposal submitted by Charlie Mowrer Chip Mathias Director of Buildings and Grounds Penn Manor School District 2950 Charlestown Road Lancaster, PA 17603

Dear Chip:

Thank you for considering Sage Technology Solutions, Inc. as a technology partner and communications system integrator for Martic Elementary School.

Sage proposes to unite products from manufacturers with the most reputable, proven, and widely installed offerings. The depth of our knowledge and experience with these and other communications technologies is unmatched in Central Pennsylvania. We will provide you with a single, local source responsible for implementation, training, support, service and maintenance of this integrated system and will provide user interfaces that are fast and simple to use.

This proposal utilizes the COSTARS Theater 034-014 contract pricing.

Thank you for the opportunity to submit this proposal and for your time in reviewing it. We believe our proposal is in accordance with your outlined requirements and hope it meets with your approval. Should you have any questions regarding this information or to obtain reference account contact information please do not hesitate to contact me.

Sincerely,

J. Charles Mowrer IV, CTS SAGE TECHNOLOGY SOLUTIONS, INC.



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1. PROJECT SCOPE

Sage proposes installation, testing and final adjustment of a Rauland Telecenter ICS communications system that will replace the existing Dukane paging system.

Rauland is the nation's leader in microprocessor-based school intercom and paging systems. No one else knows the educational environment as well as we do or can deliver a complete solution for your school or district.

The Rauland system will provide two way communications to classrooms as well as class change signaling, building-wide paging and provide emergency management tools. The system is also equipped with an audio input module and Administrative Console to simplify distribution of announcements or music, to all internal building speakers.

The intercommunications system will serve as a dedicated lifeline to the office for all the staff in the building. This system will provide two-way communication and paging and enhance the ability for administration and staff to communicate with each other from any phone in the building. This system will extend the paging functionality of your phone system and provide additional features, such as building-wide paging (inside and out), time signals and customizable zones. It will also be configured for students to easily contribute to morning announcements and it will allow the addition of prerecorded content as needed to your presentation.

Sage proposes to furnish and install a Rauland ICS system. Rauland is the nation's leader in microprocessor-based school intercom and paging systems. This equipment will allow for individual two-way intercom into all classrooms and staff areas. Zone Paging will also be available to page specific sections of the building (outdoors, hallways, the multipurpose room or groups of areas) for announcements or emergency paging. The system controller may be used for class-change signals. Class change signals may be programmed via a calendar style browser based interface from any networked computer. The telephone system will be cross-connected to provide extended intercom control and paging access. This system is equipped with an existing a CD/MP3 changer and a console microphone with simple toggle-switch selection for distributing announcements or music to all internal building speakers and will be installed in an equipment rack in the main office at the existing location.



Benefits of the intercom system include:

- Each classroom can be individually addressed
- The ability to handle up to eight building zones' independent bell schedules without additional cabling
- Customizable zone paging (with correct dial sequence) from any phone in the building
- Speakers and clocks will be provided and installed in quantity and location as shown on the contract drawings
- Contact for Security system panic alarms

This proposal also assumes that every classroom has existing home run cabling to the existing intercom system. If the equipment and wiring is not labeled or is found not to be in good working order and/or needs to be traced or repaired or reprogrammed, this work will be at additional cost. Sage will relocate the existing intercom rack location from the existing office work area to the new office area.



2. EQUIPMENT COMPONENTS

Included Equipment:

- (1) Rauland ICS Control Headend with speaker amplifier
- (1) Rauland Origination equipment, console microphone and program mixer
- (1) Reuse existing Tascam CD200-BT CD player
- (1) Equipment rack with caster base
- (1) System Admin telephone
- (1) Interconnect to the building telephone system
- (As Required) Cables
- (As Required) Installation Labor

Martic ES Installed Price*: \$ 12,783.00

*Our price includes:

- Equipment as quoted
- Delivery to job site
- Pricing at or below State Contract(s), specific ordering instructions
- Reasonable supervision, wiring diagrams, programming, final connections at control equipment only, system testing and adjustment

*Our price does not include:

- Phone system SIP licenses
- Phone system programming configuration
- New speakers existing speakers will be reused
- PA sales tax



3. WARRANTY, SERVICE, TECHNICAL SUPPORT & TRAINING

Our desire at Sage Technology Solutions is to build long-term relationships that testify to our commitment to service and support long after the initial installation. This support extends beyond equipment functionality and service to everyday usage. Our staff trainer will make sure that your personnel are comfortable with the features of their new system and that they will gain efficiency from their valuable new tool.

Sage will provide operation materials and related technical documentation for all major system components.

Sage will provide a one-year on-site parts and labor warranty to repair defects in material and workmanship. This warranty does not cover theft, misuse, abuse, Acts of God, etc.



4. TERMS AND CONDITIONS

For jobs involving labor, customer agrees to monthly progress payments as work is completed and materials are delivered as invoiced. If customer cannot accept delivery at job site, customer agrees to pay for materials received and stored by Sage. Sage Technology Solutions, Inc. requires a customer purchase order AND signed acceptance of this proposal before proceeding with the work.

All invoices are Net 30 with approved credit. Manufacturer's warranties on equipment and material are passed through to the Customer. Customer agrees that if payment is not made as specified in the conditions portion of this proposal, customer will pay interest at 1.5% per month plus collection costs and attorney fees, whether suit is filed or not, in order to collect any delinquent amount. If customer is tax exempt, customer must provide a properly executed Tax Exemption Certificate along with this acceptance.

SAGE standard job start-up is 30 days from receipt of purchase order or signed quotation/agreement unless specified otherwise in the proposal. All work is to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from specifications involving additional costs will be executed only upon written orders and will become an additional charge over and above this proposal. All agreements contingent upon strikes, accidents or delays beyond control of Sage Technology Solutions, Inc. SAGE standard job startup is 30 days from receipt of purchase order or signed agreement unless specified otherwise in SAGE proposal. Material is FOB origin.

Customer shall be solely responsible for site readiness of the installation of products covered hereby including, without limitation, the obtaining of all permits, licenses or certificates required for installation or the use of such products.



5. NOTICE TO PROCEED

If additional information is desired, we will be happy to provide clarification. This proposal is valid for 90 days. If you wish to proceed with the work as outlined, please sign and date the acceptance of proposal and fax it back to me. Thank you for the opportunity to submit this proposal and for your time in reviewing it.

Sincerely,

J. Charles Mowrer IV, CTS SAGE TECHNOLOGY SOLUTIONS, INC.

Direct: 717.653-3313 Fax: 717.653.6651 Email: <u>cmowrer@sagetechs.com</u>

Acceptance of Proposal

The above prices, specifications and conditions are satisfactory and are hereby accepted. Sage is authorized to do the work as specified. Payment will be made as outlined above.

Accepted:

COSTARS Price for the Martic Elementary School Intercom System \$12,783.00 Upgrades - COSTARS Theater 034-014

Signature

Title

Date

P.O. Number



PENN MANOR SCHOOL DISTRICT

February 20, 2018 Board Agenda

New employee for the 2017-2018 school year:

<u>Ferry, Theresa M.</u> – elementary professional employee, full-time, permanent position, retroactive to February 12, 2018, B.S. Degree, [no experience], Step 1, \$46,585 [\$20,709.60 prorated 80 days]. Assignment: .5 Learning Support/.5 Life Skills/Grades K-1 Teacher/Pequea Elementary School

Miss Ferry graduated from Millersville University in May 2016 with a BS in Early Childhood and Special Education. Theresa worked as a long-term substitute in the Cocalico School District as a Learning Support teacher for grades 2 through 5 during the 2016-17 and 2017-18 school years. Theresa enjoys being active, doing crafts, singing, and spending time with her friends.

Support Staff Personnel Action Items

		Effective 2/20/18	Effective 2/13/18	Effective 2/13/18	Effective 2/12/18	Effective 2/12/18	Effective 2/12/18	Effective 2/13/18	Effective 2/12/18			
Total Overall	Daily Hours	8	8	8	4	5.5	5	6.5	As Needed			
	Status	12.25 Permanent	11.96 Permanent	12.40 Permanent	11.44 Permanent	9.58 Permanent	9.58 2017-18 school year only	19.00 Permanent	Permanent			
	Rate		\$ 11.96		\$ 11.44		\$ 9.58	\$ 19.00	Sub Rate			
Days per	Year	260 \$	260	260 \$	180	180 \$	180	180 \$	180	-		
Hours per	Day	8	80	80	4	5.5	5	6.5	As Needed			
	Building	MANOR	HIGH SCHOOL	HIGH SCHOOL	CENTRAL MANOR	HAMBRIGHT	PEQUEA	CONESTOGAMARTIC	DISTRICT			
	Position	FULL TIME CUSTODIAN	FULL TIME CUSTODIAN	FULL TIME CUSTODIAN	PART TIME CUSTODIAN	FOOD SERVICE	ENROLLMENT RELATED AIDE	HEALTH ROOM ASSISTANT	CLASSIFIED BUILDING SUBSTITUTE			
First	Name	JAMES	LUCIANA	BRIAN	NOL	SHARI	JULIE	BRITTANY	KAYLEA			
Last	Name	FANDIS	LOWE	STOUFFER	FREY	SELLERS	BURKHOLDER	NOLT	ROGERS			
Board	Action	2/20/18	2/20/18	2/20/18	2/20/18	2/20/18	2/20/18	2/20/18	2/20/18			

NOTE: All new hires must pass the pre-employment drug test. New Hires & Transfer must successfully complete a 60 working day probationary period.

* signifies a change in status

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SPRING 2018 ATHLETIC Sport	COACHING CONTR Coach	Title	Salary Schedule	Actual Salary	Variance
Track		Head Varsity	6,640		(6,640)
		Assistant	3,430		(3,430)
		Co JH Head	3,430		(3,430)
		Assistant	3,430		(3,430)
		Assistant	3,430		(3,430)
		Assistant	3,430		(3,430)
		Assistant	3,430		(3,430)
		Assistant	3,430		(3,430)
Total for Track			30,650		(30,650)
Boys Tennis	Greg Hammond	Head Varsity	4,610	4,610	-
Total for Boys Tennis	·注意的建筑中的资源。	A State of the state	4,610	4,610	
Boys Volleyball	Chris Telesco	Head Varsity	5,910	5,210	(700)
	Dustin Hornberger	Asst to Varsity	3,870	3,370	(500)
	Lucas Charney	Asst.		400	400
	Dan Baer	Asst.		400	400
	Scott Files	Asst.		400	400
	Dan Fry	Volunteer	Γ		-
	Reuben Kemrer	Volunteer	l l	A CONTRACTOR OF THE	-
	Griffin Sangrey	Volunteer			-
	Dawson Funk	Volunteer	-	Sales Sales in	-
	Alex Newport	Volunteer		A CONTRACTOR	-
Total for Boys Volleyball			9,780	9,780	
Softball	Dave Stokes	Head Varsity	5,910	5,910	-
e e ribein	Bob Graybill	Asst. to Varsity	3,870	2,900	(970)
	Cathy Riggs	Assistant	3,430	2,750	(680)
	Jason Curtis	Assistant	3,430	2,750	(680)
	Anthony Smoker	Asst.	0,100	2,330	2,330
	Aron Baslie	Volunteer	ŀ	2,000	2,000
Total for Softball	AIOII Dasile	Volumeen	16,640	16,640	18. 11. 11. 11. 11. 11. 11. 11. 11. 11.
Baseball	Streeter Stuart	Head Varsity	5,910	5,040	(870)
Daseball	Josh Barben	Asst. to Varsity	3,870	2,800	(1,070)
		Assistant	3,430	3,100	(330)
	Chris Feger			3,000	(430)
	Dean Kroesen	Assistant	3,430		2,700
	Jared Shearer	Assistant		2,700	2,700
	Andy Zook	Volunteer	-		-
	Cody Straub	Volunteer	-		-
T-4-14 D	TJ Bechtel	Volunteer	40.040	46.640	-
Total for Baseball			16,640	16,640	=
Kova Laoroago		Head Varsity	5,910		(5,910)
BOys Laciosse					12 0601
Boys Lacrosse		Asst. to Varsity	3,850		(3,850)
-		Asst. to Varsity Assistant	3,430		(3,430)
-		Assistant	3,430 13,190	•	
Total for Boys Lacrosse	Caroline Lovett		3,430	- 5,910	(3,430)
Total for Boys Lacrosse	Caroline Lovett Kelly Devlin	Assistant	3,430 13,190		(3,430)
Total for Boys Lacrosse	Kelly Devlin	Assistant Head Varsity Asst. to Varsity	3,430 13,190 5,910 3,850	5,910 3,950	(3,430) (13,190) - 100
Total for Boys Lacrosse	Kelly Devlin Megan Schlegelmilch	Assistant Head Varsity Asst. to Varsity Assistant	3,430 13,190 5,910	5,910	(3,430) (13,190) - 100
Total for Boys Lacrosse Girls Lacrosse Total for Girls Lacrosse	Kelly Devlin	Assistant Head Varsity Asst. to Varsity	3,430 13,190 5,910 3,850	5,910 3,950	(3,430) (13,190) -